

Great Relationships Start with a Conversation, Not a Questionnaire

As a financial advisor, you need more impactful ways to engage with prospects beyond a generic questionnaire.

In order to do that, you need to make magic from the very first interaction.

The problem is, the old way of engaging qualified prospects is broken:

- Clunky websites with hard to find contact information
- Awkward introductory calls to screen for qualified prospects
- Long, boring questionnaires that clients hate

This could lead to missing out on qualified clients, wasting time talking to the wrong investors, and delivering a poor client experience to prospects.

Greet Every Prospect with a Conversation

Here's how microplans can work for you:

- 1) Email a microplan link to your prospects on a topic that addresses a key financial concern
- 2) They complete the short microplan
- 3) You can immediately determine if they qualify and move to solving the problem addressed within the microplan

Start winning more qualified clients by prospecting through our 15+ microplanning modules.

Learn more at TIFINwealth.com/plan

At TIFIN Wealth, we believe every relationship should start with a valuable conversation, not a boring questionnaire. And you shouldn't have to waste time filtering out unqualified clients.

We understand and don't just care about the advisors we work with – we care about your end-clients too.

That's why we help financial advisors engage more clients with immediate value through simple, conversational microplans powered by TIFIN Plan.

